## Joseph H. Comer III

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# **OBJECTIVE**

To apply over 40 years of seasoned experience in marketing, contracts, personnel, design and production from a variety of responsible jobs held in the marine industry resulting in beneficial solutions for client requirements.

#### **ACCOMPLISHMENTS / CAPABILITIES**

- Proven ability in strategic planning establishing goals that were implemented by an aggressive business plan. Expected results were achieved from effective delegation to continually improve high quality planning and production standards, technical and regulatory training standards, software development, and a technical library.
- Diplomatic and tactful with both professional and nonprofessionals inspiring their willing cooperation to effectively achieve the highest quality possible in accomplishing their most difficult tasks.
- Resourceful and committed in managing a variety of personnel with varying levels of skill in production, design and support activities achieving quality products by providing an ambitious and goal oriented work environment.
- Initiated technology transfer program and implemented a new set of corporate standards and guidelines for modular construction in areas of steel, piping and outfitting.
- Experienced in meeting customer needs by presenting a positive professional attitude during preliminary design / contract negotiations and the detailed drawing review process.
- Succeeded in developing a proficient and efficient engineering staff of 200 personnel using 'change management' techniques.
- Managed facility development programs that included 15000T launch way, 60T crane installations, and new / maintenance dredge projects.
- Supervised and directed a union shop to expand its full scale lofting facilities for multi-vessel construction; including hiring, training, and production implementation.

## WORK HISTORY

Maritime Solutions South, LLC – 2018 to Present

• Consulting naval architect representing The Plot Shop (www.theplotshop.com) and Ship Architects (www.shiparch.com).

Ship Architects, Inc.

- 2006 to 2018
- Representing clients performing a variety of naval architecture, shipbuilding technology and Regulatory interface activities for marine projects.

Maritime Solutions South, LLC

- 2002 to 2006
- Representing clients performing a variety of naval architecture, shipbuilding technology and Regulatory interface activities for marine projects.
- V. P. Engineering, Alabama Shipyard
  - 2001 to2002
  - Responsible for creating and implementing an engineering process to construct 20K and upward dwt. vessels in a disciplined manufacturing environment.

V. P. and S. V. P. Production Support, Friede Goldman Halter, Inc.

- 2000 to 2001
- Responsible for Engineering (Design, Industrial, Facilities and Production), Planning, Cost Estimating and Project Management including facility upgrades to increase capacity.

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V. P. Production Engineering, Halter Marine, Inc.

- 1998 to 2000
- Lead the 'change management' process to position the engineering, planning and scheduling, and production methods to implement manufacturing concepts for a variety of marine products grossing 650 million dollars.

Engineering Manager, Bender Shipbuilding & Repair Co., Inc.

- 1995 to 1998
- Initiated technology transfer from European shipyard to engineer and plan the construction of new generation Supply Vessels built in a manufacturing environment. Developed the facility plan to support a ship manufacturing process.

Design Group Manager, Bender Shipbuilding & Repair Co., Inc.

- 1987 to 1995
- Representative Vessels: USNS REDSTONE (T-AGM 20)

M.S.R.C. Oil Spill Response Vessels 40 to 116-Foot-High Speed Vessels

Numerous Bering Sea Fishing Vessels

Project Engineer, Bender Shipbuilding & Repair Co., Inc.

- 1985 to 1987
- Representative Vessels: ODECO VIKING conversion

U.S.A. CORP. DREDGE JADWIN repower

U.S. Navy HLT-1 conversion

Naval Arch./Mar Eng., Mold Loft Super, Proj./Warranty Eng., Jeffboat, Inc.

- 1980 to 1985
- Representative Vessels: 2000 to 10,000 HP river towboats

GENERAL JACKSON showboat

#### EASTERN SUN 28,000 bbl coastal tanker

Marine Consultant

- 1977 to 1978
- General Manager, Herring Bay Marine, Inc.
  - 1973 to 1977
  - Representative Vessels: Custom sport fishing vessels

Skilled Laborer in Carpentry, Fiberglass, Mechanical, Electrical with various lead and management assignments

1970 to 1973

EDUCATION

B. S. Naval Architecture and Marine Engineering - University of Michigan 1980
Dale Carnegie Leadership Training for Managers 1994
AMA Corporate Strategic Planning Retreat 1990 & 1992
KPMG Corp Change Management Program 1998

PROFESSIONAL SERVICES SNAME Honorary Member 2019. SNAME President 2015/2016. 2005 Rosenblatt / Michigan Award for Outstanding Professional Achievements. SNAME Fellow – 2004. SNAME Ships Machinery Committee - Member & Presenter 1991 to present.